



Kensington Capital

Corporate finance advisory services

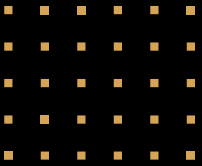
January 2023



KENSINGTON
CAPITAL

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KENSINGTON
CAPITAL



About Kensington Capital

About Kensington Capital

Bespoke on-demand corporate finance advisory services

Who are we?

- Kensington Capital is a 100% black-owned and managed corporate finance advisory services company rooted in Africa. We adopt a “Gig Economy” (freelance consultant) model, through meaningful collaboration with a diverse group of corporate finance professionals (**‘Collaborators’**) providing professional on-demand corporate finance talent.
- Our business model allows us to leverage the skills, capabilities and experience of our Collaborators to serve the needs of our clients. We have a nimble and agile team of Collaborators who provide professional on-demand support to our clients.
- Our model allows us to leverage a growing pool of highly skilled corporate financiers and investment bankers that have entered the ever-growing market of freelancers, who opt to provide their skills on a project-by-project basis, with a remote working focus. Our “Gig Economy” model allows us to resource each project with the necessary skills that add value to our clients seamlessly.
- We focus on supporting small-to-medium sized businesses across a range of strategic sectors to scale and maximise their growth potential. Our business model focuses on client-centricity and dedication to excellence through our on-demand corporate finance services. We believe that business can be a driving force for positive social impact and change.

Our vision

- We are passionate about sustainable empowerment and transformation in South Africa. We believe that business can be a driving force for positive social impact and change.

Our ethos

- Empowered. Professional. Transformative.

Our values

- We subscribe to a value system of Professionalism, Integrity, Innovation, Collaboration and Transformation.

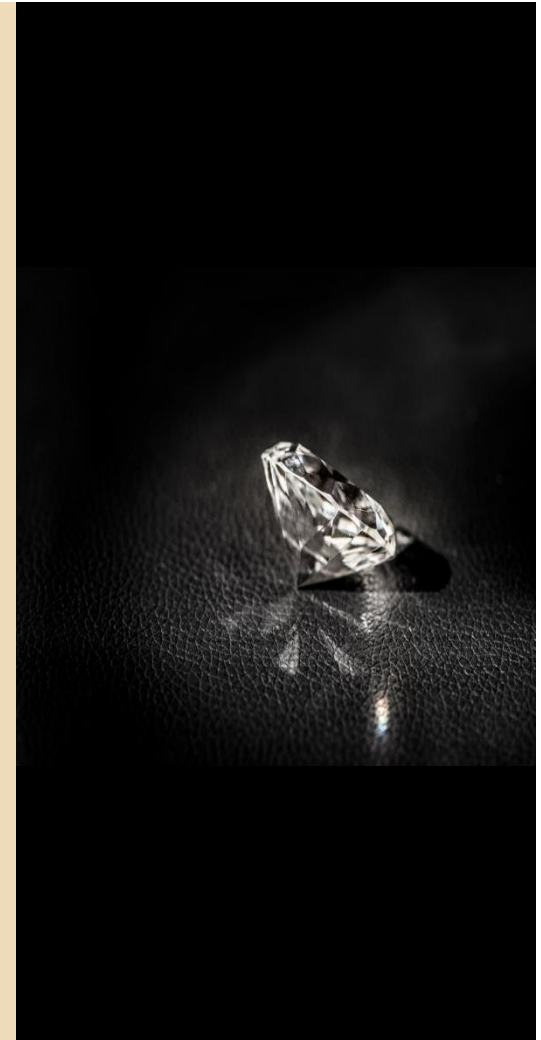


About Kensington Capital

Meet the leadership team

An experienced leadership team driving our dedication to excellence

- We have an experienced team of professionals who drive our dedication to excellence. We adopt a gig economy (freelance consultant) model, through meaningful collaboration with a diverse group of corporate finance professionals ('Collaborators') providing professional on-demand corporate finance talent.
- Our team, which currently consists of 13 Collaborators, boasts over 50-years combined industry and deal execution experience.
- The Kensington Group of companies which consists of Kensington Capital and Kensington Capital Partners (separate investment holding entity) was founded by Chesray Neil Abrahams.
- Chesray has over 12 years experience across mergers and acquisitions, deal structuring, deal origination, equity investing, and finance having advised and executed a broad range of transactions across various sectors having worked for companies such as Nedbank, EY and Deloitte.
- Chesray is a qualified Chartered Accountant (South Africa) holding the following qualifications:
 - Masters of Business Administration (GIBS);
 - Postgraduate Diploma in General Management (GIBS);
 - Management Advancement Programme (GIBS);
 - Bachelors of Commerce (Honours) (Accounting); and
 - Bachelors of Commerce (Accounting)



About Kensington Capital

Meet our “collaboration” team

Our team of experienced corporate finance professionals

Collaborator 1, 40

Qualifications: BS (Maths, Econ), BSc (Fin Maths) (Hons), MSc (Quant Fin)
Deal Experience: > 12 years
Core competencies: Full suite of corporate finance services | buy-side, sell-side, capital raising, transactional support advisory services

Collaborator 2, 43

Qualifications: CA (SA)
Deal Experience: > 15 years
Core competencies: Full suite of corporate finance services | buy-side, sell-side, capital raising, transactional support advisory services.

Collaborator 3, 42

Qualifications: CA (SA)
Deal Experience: > 10
Core competencies: Financial modelling, Data Analytics

Collaborator 4, 40

Qualifications: CA (SA)
Deal Experience: > 10
Core competencies: Valuations and financial modelling

Collaborator 5, 32

Qualifications: CA (SA)
Deal Experience: 6
Core competencies: Full suite of corporate finance services | buy-side, sell-side, capital raising, transactional support advisory services

Collaborator 6, 34

Qualifications: B.com (Hons), M.Fin
Deal Experience: 7
Core competencies: Full suite of corporate finance services | buy-side, sell-side, capital raising, transactional support advisory services

Collaborator 7, 27

Qualifications: B.com (Hons)
Deal Experience: 5
Core competencies: Transactional support services | Valuations, financial modelling and due diligence

Collaborator 8, 25

Qualifications: CA (SA)
Deal Experience: 5
Core competencies: Transactional support services | Valuations, financial modelling and due diligence

Detailed CVs available upon request



About Kensington Capital

Meet our “collaboration” team

Our team of experienced corporate finance professionals

Collaborator 9, 54

Qualifications: Attorney at Law

Corporate Experience: >25 years

Core competencies: Legal, project management, marketing, franchising, retail

Collaborator 10, 34

Qualifications: CA (SA)

Corporate Experience: > 10 years

Core competencies: Accounting, finance, auditing, asset management, financial modelling

Collaborator 11, 40

Qualifications: CA (SA)

Deal Experience: >10 years

Core competencies: Full suite of corporate finance services | buy-side, sell-side, capital raising, transactional support advisory services

Collaborator 12, 28

Qualifications: CA (SA)

Deal Experience: >7 years

Core competencies: Full suite of corporate finance services and private equity services | buy-side, sell-side, capital raising, transactional support advisory services

Collaborator 13, 30

Qualifications: CA (SA)

Deal Experience: >7 years

Core competencies: Full suite of corporate finance services | buy-side, sell-side, capital raising, transactional support advisory services

Detailed CVs available upon request



Kensington Capital Partners

Our separate investment holding vehicle

Kensington Capital Partners (“KCP”)

- KCP, a separately held company, is a 100% black-owned and 51% black female-owned diversified investment holding company.
- Our investment philosophy focuses on sustainability, empowerment and transformation

Investment Portfolio:

The shareholders of KCP hold equity positions in the following companies:



Value creation

KCP seeks to create value for its stakeholders through its 5 pillars of success framework, namely:

1. Value Alignment

- Shared values espoused by all stakeholders

2. Lasting Partnerships

- Creating and maintaining long term positive relationships

3. Integrity At The Core

- An ethical investment philosophy

4. Scalability

- Targeting businesses that have the potential for growth

5. Value Creation

- We seek to add value by providing technical, strategic and operational support creating enduring value



About Kensington Capital

Our contact details

Address

- 138 West Street, Sandton, Johannesburg
- Watershed, 17 Dock Rd, Victoria & Alfred Waterfront, Cape Town

Website

- www.kensingtoncapital.co.za



Contact details

- T: +27 72 508 5578
- E: info@kensingtoncapital.co.za

Internet-based platforms

- LinkedIn: www.linkedin.com/company/kensington-capital-pty-ltd/



About Kensington Capital

Level 1 B-BBEE Contributor

	the dti Department: Trade and Industry REPUBLIC OF SOUTH AFRICA		Companies and Intellectual Property Commission <small>a member of the dti group</small>
B-BBEE CERTIFICATE FOR EXEMPTED MICRO ENTERPRISES			
<p>Issued by the Companies & Intellectual Property Commission (CIPC) on behalf of the Department of Trade and Industry. Based on the Financial Statements/Management Accounts and other information available on the latest financial year-end, the annual Total Revenue was R10,000,000.00 (Ten Million Rands) or less.</p> <p>This Certificate serves as an Affidavit in terms of Code Series 000, Section 4.5 of the Amended Codes 2013.</p>			
 Tracking Number: 9351841983		 Enterprise Number: K2021851316	
B-BBEE LEVEL 1 CONTRIBUTOR: 135% PROCUREMENT RECOGNITION			
B-BBEE INFORMATION			
Certificate Number	9351841983		
Total Number of Shareholders	ONE (1) SHAREHOLDER(S)		
Number of Black Shareholders	ONE (1) BLACK SHAREHOLDER(S)		
Number of White Shareholders	ZERO (0) WHITE SHAREHOLDER(S)		
Black Ownership Percentage	100% BLACK OWNERSHIP		
Black Female Percentage	0% BLACK FEMALE OWNERSHIP		
White Ownership Percentage	0% WHITE OWNERSHIP		
B-BBEE Status	B-BBEE LEVEL 1 CONTRIBUTOR: 135% PROCUREMENT RECOGNITION		
Date of Issue	01-September-2021		
Expiry Date	31-August-2022		
	<ul style="list-style-type: none">• Unemployed black people not attending and not required by law to attend an educational institution and not awaiting admission to an educational institution: 0%• Black people who are youth as defined in the National Youth Commission Act of 1996: 0%• Black people who are persons with disabilities as defined in the Code of Good Practice on employment of people with disabilities issued under the Employment Equity Act: 0%• Black people living in rural and under developed areas: 0%• Black military veterans who qualify to be called a military veteran in terms of the Military Veterans Act 18 of 2011: 0%		
ENTERPRISE INFORMATION			
Registration number	2021 / 851316 / 07		
Enterprise Name	KENSINGTON CAPITAL (PTY) LTD		



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KENSINGTON
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Our service offering

Our service offering

Adding value to our clients

Strategy and Growth

- Business plan preparation and review
- Business strategy development
- Business strategy optimization
- Independent business review
- Business model optimisation
- Customer/target market positioning

Transaction support services:

- Due diligence
- Valuations
- Financial modelling
- Financial forecasting



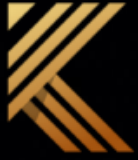
Buy-side Advisory services:

- Target screening and identification
- Acquisition strategy formulation
- Bid preparation assistance
- Capital raising (debt and equity)
- Black Economic Empowerment strategy development

Sell-side Advisory services:

- Marketing documentation preparation (CIM & Teaser)
- Management Presentations
- Project plans and timetables
- Potential buyer identification
- Virtual data room preparation
- Transaction management and coordination
- Black Economic Empowerment transactions





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